

Total Projected Gross Revenue: \$30,188 (From \$24,000 to \$37,000 based on market conditions and pricing)

Total Projected NET proceeds: \$24,151 (From \$20,000 to \$29,000 based on market conditions, pricing, and net of 20% commission)

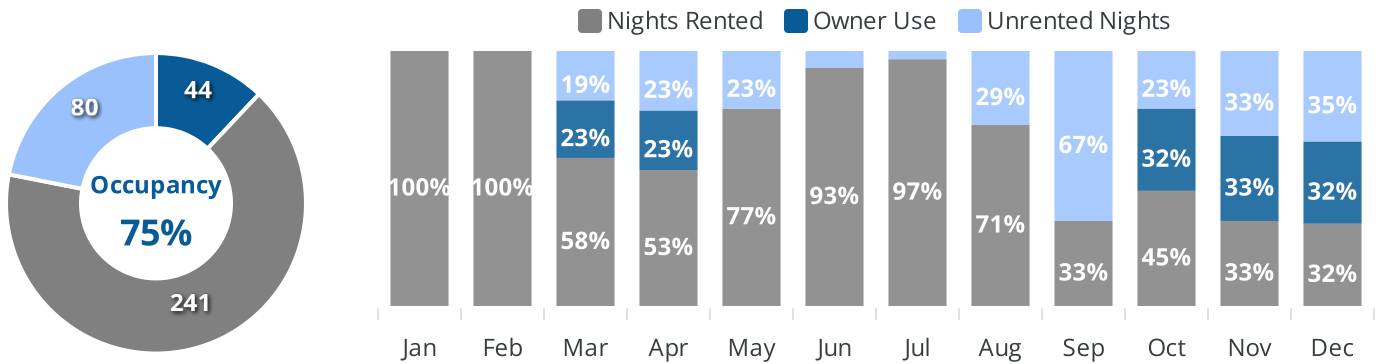
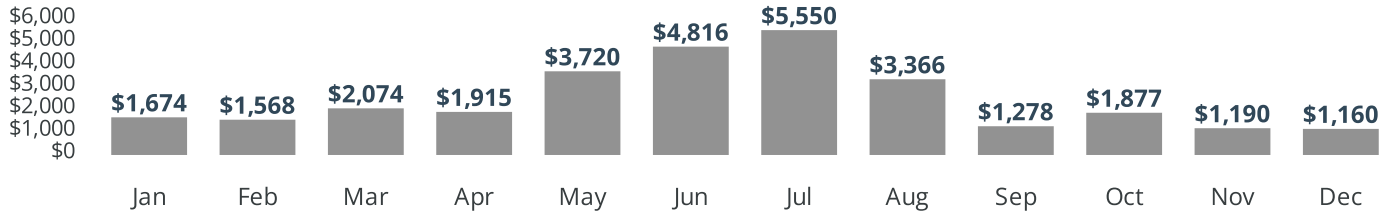
Total Projected Nights Rented
241

Total Days Owner Enjoyment
44

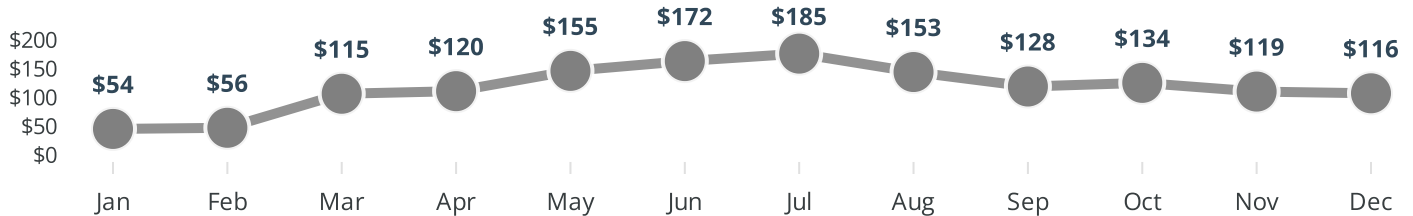
Occupancy
75%

Average Nightly Rate
\$125

Total Projected Gross Revenue: \$30,188



Average Nightly Rate: \$125



Rental Projections Prepared By

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Sensitivity Analysis

		Nights Rented				
		80%	90%	100%	110%	120%
Average Nightly Rate	80%	\$19,320	\$21,736	\$24,151	\$26,566	\$28,981
	90%	\$21,736	\$24,452	\$27,169	\$29,886	\$32,603
	100%	\$24,151	\$27,169	\$30,188	\$33,207	\$36,226
	110%	\$26,566	\$29,886	\$33,207	\$36,528	\$39,848
	120%	\$28,981	\$32,603	\$36,226	\$39,848	\$43,471

Peyton Yarborough

RE/MAX of Orange Beach

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Bedrooms	1	Bathrooms	2	Square Footage	n/a
Property Value / Listed Price	\$299,900				
Key Attributes	Come stay at Sugar Beach 334, a beautiful beach getaway in Orange Beach! Relax by the pool, soak up the sun, and enjoy a delicious treat from Sugar Shack poolside. Take in the stunning white sands and unwind in paradise!				
Property Link	n/a				

Month	Season	Number of Days	Owner Use	Available Nights	Nights Rented	Unrented Nights	Target Rates	Acceptable Discount	Lowest Target Rate	Occupancy %	Gross Revenue
January	Snowbird Season	31	0	31	31	0	\$54	0%	\$54	100%	\$1,674
February	Snowbird Season	28	0	28	28	0	\$56	0%	\$56	100%	\$1,568
March	Spring	31	7	24	18	6	\$128	10%	\$115	75%	\$2,074
April	Spring	30	7	23	16	7	\$133	10%	\$120	70%	\$1,915
May	Spring	31	0	31	24	7	\$155	0%	\$155	77%	\$3,720
June	Summer	30	0	30	28	2	\$172	0%	\$172	93%	\$4,816
July	Summer	31	0	31	30	1	\$185	0%	\$185	97%	\$5,550
August	Summer	31	0	31	22	9	\$153	0%	\$153	71%	\$3,366
September	Late Summer/Fall	30	0	30	10	20	\$142	10%	\$128	33%	\$1,278
October	Fall	31	10	21	14	7	\$149	10%	\$134	67%	\$1,877
November	Fall	30	10	20	10	10	\$119	0%	\$119	50%	\$1,190
December	Winter	31	10	21	10	11	\$116	0%	\$116	48%	\$1,160
Totals		365	44	321	241	80			\$125	75%	\$30,188

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