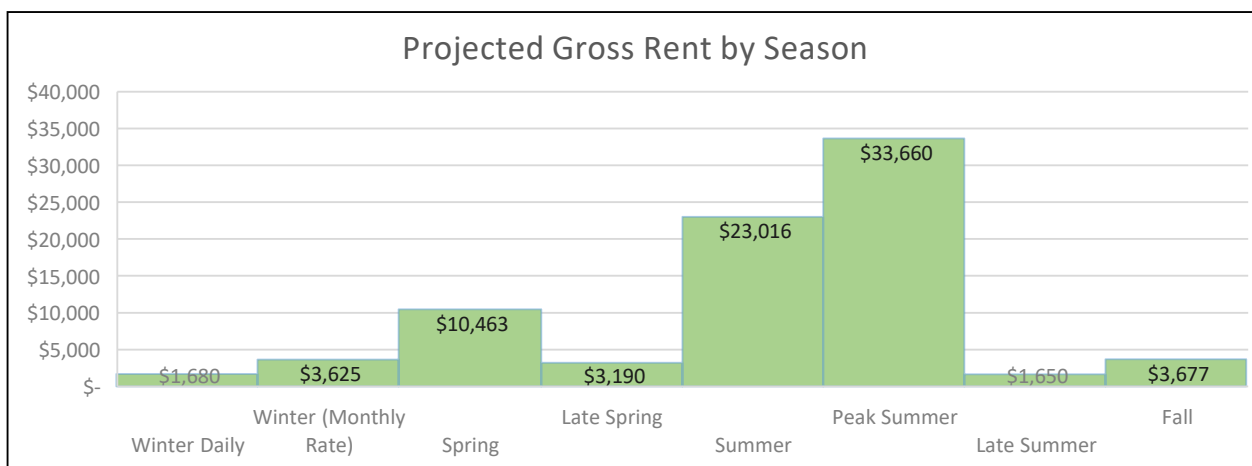


## Del Mar 4BR

| Season                | Start Date | End Date   | AVG Daily Rate | Average Occupancy % | Projected Gross Rent |
|-----------------------|------------|------------|----------------|---------------------|----------------------|
| Winter Daily          | 11/1/2026  | 12/31/2026 | \$ 140.00      | 20%                 | \$ 1,680             |
| Winter (Monthly Rate) | 1/1/2026   | 2/28/2026  | \$ 125.00      | 50%                 | \$ 3,625             |
| Spring                | 3/1/2026   | 4/15/2026  | \$ 465.00      | 50%                 | \$ 10,463            |
| Late Spring           | 4/16/2026  | 5/15/2026  | \$ 275.00      | 40%                 | \$ 3,190             |
| Summer                | 5/16/2026  | 6/27/2026  | \$ 685.00      | 80%                 | \$ 23,016            |
| Peak Summer           | 6/28/2026  | 8/11/2026  | \$ 850.00      | 90%                 | \$ 33,660            |
| Late Summer           | 8/12/2026  | 9/3/2026   | \$ 250.00      | 30%                 | \$ 1,650             |
| Fall                  | 9/4/2026   | 10/31/2026 | \$ 215.00      | 30%                 | \$ 3,677             |
| <b>Annual:</b>        |            |            |                | <b>49%</b>          | <b>\$ 80,960</b>     |



*\*Hosteeva uses a Proprietary "Smart Pricing" Algorithm that increases or discounts the posted rate above based on several different factors. Rates may be adjusted to maximize revenue, increase reservations or maintain occupancy. Amounts above are based on Hosteeva's historical booking data of rates and occupancy and market conditions.*

*\*\*Please Note: Variables affecting rental income include, but are not limited to interior and decor conditions, severe or unusual weather patterns, acts of God, holiday schedules, monthly rentals, seasonal discounts, and owner use.*

**For more information contact Hosteeva at 251-378-9111**